



To: Amanda Plant- ICE Futures U.S.
From: Jenn Ellek - National Confectioners Association
Date: January 19, 2012
Subject: Release of Fourth Quarter Cocoa Grindings for 2011

This letter will confirm the fourth quarter statistics given to the ICE Futures US.

	In Metric Tons		Increase (Decrease)	
	2011	2010	Amount	%
Cocoa Beans Ground	118,926	117,177	1,749	1.49
Aggregate Number of Plants Reporting	17	18	(1)	(5.56)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule:

1 st Quarter 2012	Report release date is 04/19/12
2 nd Quarter 2012	Report release date is 07/19/12
3 rd Quarter 2012	Report release date is 10/18/12
4 th Quarter 2012	Report release date is 01/17/13



LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2011 COCOA PRODUCTS USE SURVEY

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.