

To: Amanda Plant - ICE Futures U.S.

From: Jenn Ellek - National Confectioners Association

Date: October 18, 2012

Subject: Release of Third Quarter Cocoa Grindings for 2012

This letter confirms the third quarter statistics given to the ICE Futures US.

			Increase (Dec Amount %	rease)
Cocoa Beans Ground	121,890	124,621	(2,731)	(2.19)
Aggregate Number of Plants Reporting	17	18	(1)	(5.56)

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Quarterly Grindings Report Release Date Schedule:

4th Quarter 2012	Report release date is 01/17/2013
1st Quarter 2013	Report release date is 04/18/13
2nd Quarter 2013	Report release date is 07/18/13
3rd Quarter 2013	Report release date is 10/17/13

Attached is a list of companies who responded to the survey this quarter.



LIST OF COMPANIES RESPONDING TO THIRD QUARTER OF 2012 COCOA PRODUCTS USE SURVEY

ADM Cocoa Guittard Chocolate Co.

Barry Callebaut The Hershey Company

The Blommer Chocolate Co. Mars Chocolate North America

Cargill Cocoa & Chocolate Co. Nestle Chocolate & Confections

ECOM World's Finest Chocolate, Inc.

Ghirardelli Chocolate Co.