



**To:** Amanda Plant- ICE Futures U.S.  
**From:** Jenn Ellek - National Confectioners Association  
**Date:** January 16, 2014  
**Subject:** Release of Fourth Quarter Cocoa Grindings for 2013

This letter will confirm the fourth quarter statistics given to the ICE Futures US.

	<b>In Metric Tons</b>		<b>Increase (Decrease)</b>	
	2013	2012	Amount	%
Cocoa Beans Ground	125,332	120,085	5,247	4.37
Aggregate Number of Plants Reporting	17	17	0	0

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports no longer include Liquor and Butter Melted. Reporting companies and plants are attached on page two.

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ending December 31, 2012.

Quarterly Grindings Report Release Date Schedule for 2014:

1 <sup>st</sup> Quarter 2014	04/17/14
2 <sup>nd</sup> Quarter 2014	07/17/14
3 <sup>rd</sup> Quarter 2014	10/16/14
4 <sup>th</sup> Quarter 2014	01/15/15

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO FOURTH QUARTER OF 2013  
COCOA PRODUCTS USE SURVEY**

ADM Cocoa  
Barry Callebaut  
The Blommer Chocolate Company  
Cargill Cocoa & Chocolate Co.  
ECOM  
Ghirardelli Chocolate Co.

Guittard Chocolate Co.  
The Hershey Company  
Mars Chocolate North America  
Nestle Chocolate & Confections  
World's Finest Chocolate, Inc.