



To: Amanda Plant- ICE Futures U.S.
From: Jenn Ellek - National Confectioners Association
Date: April 7, 2014
Subject: Release of First Quarter Cocoa Grindings for 2014

This letter will confirm the First quarter statistics given to the ICE Futures US.

| | In Metric Tons | | Increase (Decrease) | |
|--------------------------------------|----------------|---------|---------------------|------|
| | 2014 | 2013 | Amount | % |
| Cocoa Beans Ground | 129,007 | 127,692 | 1,315 | 1.03 |
| Aggregate Number of Plants Reporting | 17 | 17 | 0 | 0 |

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

Note: The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised d the quarter ended March 31, 2013.

Quarterly Grindings Report Release Date Schedule for Remainder of 2014:

| | |
|------------------------------|----------|
| 2 nd Quarter 2014 | 07/17/14 |
| 3 rd Quarter 2014 | 10/16/14 |
| 4 th Quarter 2014 | 01/15/15 |

Attached is a list of companies who responded to the survey this quarter.



**LIST OF COMPANIES RESPONDING TO FIRST QUARTER OF 2014
COCOA PRODUCTS USE SURVEY**

ADM Cocoa

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Chocolate North America

Nestle Chocolate & Confections

World's Finest Chocolate, Inc.